



DS0566

Customer-Level Trade Discount Account



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Problem Definition

<i>Problem Definition</i>	CCDA
<p>ACME Co. posts SOP Invoices based on pre-determined Customer Accounts. They currently must update the Trade Discount Account manually for each Customer as Dynamics GP provides only one Global Trade Discount Setting. ACME. would like to be able to set a Trade Discount per Customer to default during the SOP Invoicing process.</p>	



Solution Overview

<i>Solution Overview</i>	CCDA
Please see the Design Features section below.	

Design Features

Setup	CCDA										
<p>Navigation: Cards>>Sales>>Customer Maintenance>> Accounts Button>>Customer Account Maintenance>>Additional>>Customer Trade Discount Maintenance</p> <p>This window is used to create a Customer ID and Trade Discount Account link.</p> <div data-bbox="380 634 1079 992" style="border: 1px solid black; padding: 5px; margin: 10px 0;"> <div style="border: 1px solid black; padding: 2px;">Customer Trade Discount Maintenance X</div> <div style="border: 1px solid black; padding: 2px; margin-top: 5px;">OK</div> <div style="border: 1px solid black; padding: 5px; margin-top: 5px;"> <p>Customer ID <input style="width: 100%;" type="text"/></p> <p>Customer Name <input style="width: 100%;" type="text"/></p> <p>Trade Discount Account <input style="width: 100%;" type="text"/> <input style="width: 20px; height: 15px; border: 1px solid black;" type="button"/></p> <p>Account Description <input style="width: 100%;" type="text"/></p> </div> </div> <p style="margin-left: 40px;"> <input style="width: 20px; height: 15px; border: 1px solid black;" type="button"/> = Lookup Button </p> <table border="1" data-bbox="191 1081 1272 1304" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 25%;">Field</th> <th>Function</th> </tr> </thead> <tbody> <tr> <td>Customer ID</td> <td>The Customer ID will default</td> </tr> <tr> <td>Customer Name</td> <td>The Customer Name will default</td> </tr> <tr> <td>Trade Discount Account</td> <td>User enters an Account Number, or selects one from the Lookup</td> </tr> <tr> <td>Account Description</td> <td>The Account Description will default once the Trade Discount Account is set</td> </tr> </tbody> </table>	Field	Function	Customer ID	The Customer ID will default	Customer Name	The Customer Name will default	Trade Discount Account	User enters an Account Number, or selects one from the Lookup	Account Description	The Account Description will default once the Trade Discount Account is set	
Field	Function										
Customer ID	The Customer ID will default										
Customer Name	The Customer Name will default										
Trade Discount Account	User enters an Account Number, or selects one from the Lookup										
Account Description	The Account Description will default once the Trade Discount Account is set										

Sales Transaction Entry

CCDA

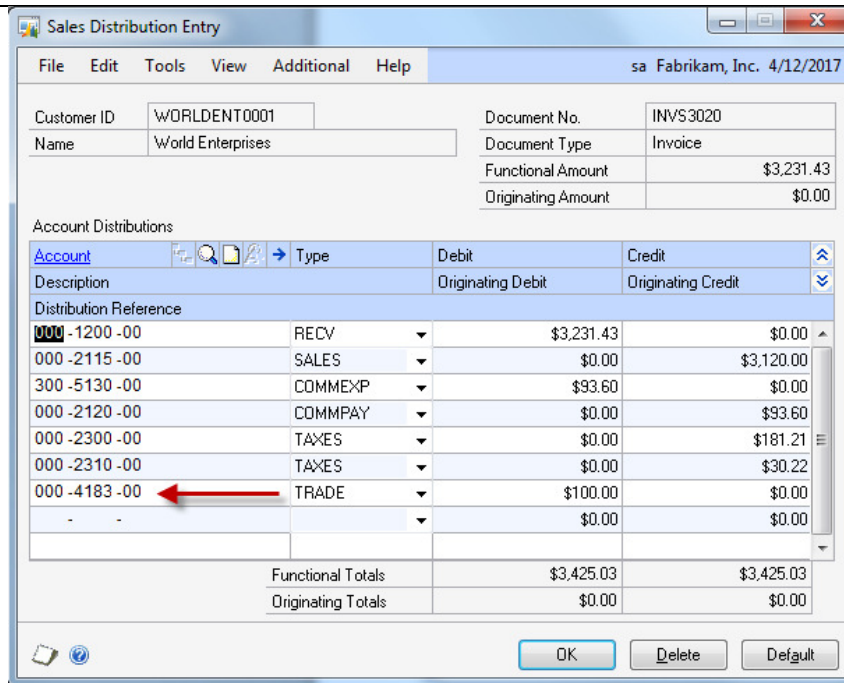
Navigation: Transactions >>Sales >> Sales Transaction Entry >>Invoice or Return Document>>Distributions Button>>TRADE Account

The screenshot shows the 'Sales Transaction Entry' window for 'sa Fabrikam, Inc.' dated 4/12/2017. The document is an invoice (Type: Invoice, ID: INVS3020) for customer 'World Enterprises' (ID: WORLDENT0001). The invoice date is 4/10/2018. The main table lists three line items for '5-CONTRACTS' with quantities 1, 1, and 4, each at a unit price of \$520.00. The subtotal is \$3,120.00. A 'Trade Discount' of \$100.00 is applied, indicated by a red arrow. The total amount is \$3,231.43. The 'On Account' amount is also \$3,231.43. The 'Distributions' button is highlighted in the bottom toolbar.

Item Number	D	U of M	Invoice Quantity	Unit Price	Extended Price
5-CONTRACTS	<input type="checkbox"/>	Each	1	\$520.00	\$520.00
5-CONTRACTS	<input type="checkbox"/>	Each	1	\$520.00	\$520.00
5-CONTRACTS	<input type="checkbox"/>	Each	4	\$520.00	\$2,080.00
			0.00	\$0.00	\$0.00

Amount Received	\$0.00	Subtotal	\$3,120.00
Terms Discount Taken	\$0.00	Trade Discount	\$100.00
On Account	\$3,231.43	Freight	\$0.00
		Miscellaneous	\$0.00
		Tax	\$211.43
		Total	\$3,231.43

If a Trade Discount amount is entered on a SOP Invoice or SOP Return document as illustrated above, the system will review the Customer Trade Discount Maintenance Card and populate the Sales Document's Trade Discount Account in the following manner:



The screenshot shows a software window titled "Sales Distribution Entry" for "sa Fabrikam, Inc. 4/12/2017". It contains a menu bar (File, Edit, Tools, View, Additional, Help) and several data fields. The Customer ID is "WORLDENT0001" and the Name is "World Enterprises". The Document No. is "INVS3020" and the Document Type is "Invoice". The Functional Amount is "\$3,231.43" and the Originating Amount is "\$0.00".

Below these fields is a table for "Account Distributions". The table has columns for "Account", "Type", "Debit", and "Credit". A red arrow points to the "TRADE" account in the "Account" column.

Account	Type	Debit	Credit
000 -1200 -00	RECV	\$3,231.43	\$0.00
000 -2115 -00	SALES	\$0.00	\$3,120.00
300 -5130 -00	COMMEXP	\$93.60	\$0.00
000 -2120 -00	COMMPAY	\$0.00	\$93.60
000 -2300 -00	TAXES	\$0.00	\$181.21
000 -2310 -00	TAXES	\$0.00	\$30.22
000 -4183 -00	TRADE	\$100.00	\$0.00
-	-	\$0.00	\$0.00
Functional Totals		\$3,425.03	\$3,425.03
Originating Totals		\$0.00	\$0.00

At the bottom of the window are "OK", "Delete", and "Default" buttons.

- If the Customer Trade Discount Maintenance Card has an account selected, it will populate the TRADE Account.
- If the Customer Trade Discount Maintenance Card does not have an account selected, but there is a Trade Discount Account selected in the Tools>>Setup>>Posting>>Posting Accounts>>Sales>>Trade Discounts field, it will populate the TRADE Account.
- If neither the Customer Trade Discount Maintenance Card nor the Posting Accounts>>Sales>>Trade Discounts field contains an Account, the TRADE Account will be blank.

The user may modify the TRADE Account at any time prior to posting the Sales Invoice or Sales Return document.

