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## QUINN & ASSOCIATES AND WILLOWARE ANNOUNCE ADVANCED INTEGRATION BETWEEN PREACTOR AND MICROSOFT DYNAMICS GP

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Altoona PA., 20 January 2010 - Quinn & Associates Inc, the North American network partner for Preactor software, and WilloWare Inc, a firm specialized in providing manufacturing and distribution enhancements for Microsoft Dynamics GP, is pleased to announce the release of the Advanced Preactor Integration (API) to Dynamics GP. This middleware application provides a sophisticated tool for managing the interface between Dynamics GP Manufacturing and Preactor's Advanced Production Planning and Scheduling Software.

For some years GP has been distributed with a basic link to the Preactor 200 product. While useable with more advanced versions of Preactor, the greater complexity of the scheduling challenges faced by Dynamics GP users meant more robustness in the data was needed to fully exploit the features of Preactor. Quinn & Associates was in search for an experienced developer of Dynamics GP who understood the balance between sophistication and practicality with middleware.

"We were very impressed with the reputation and no-nonsense approach that WilloWare brings to the growing Preactor ecosystem of solutions," says Gregory Quinn, president of Quinn & Associates. "In short order, the team of Quinn & Associates and WilloWare established requirements and WilloWare executed brilliantly to bring about one of the finest integrations between Preactor and an ERP system."

"We are excited about the opportunity to partner with Quinn & Associates. This past year highlighted the need for manufacturers to execute with precision and efficiency. The new integration enables Dynamics GP users to take full advantage of Preactor to help them achieve those goals," added Brenner Klenzman, president of WilloWare.

The features of API include:

- Define unlimited export formats to support multiple planners or multiple facilities
- Include additional information in the export that is useful for planning, such as Item Class, Item User Defined Fields, Routing Sequence Notes, and much more.
- Create unique restriction criteria for the export, such as restrictions by Manufacturing Order (MO) Status, Priority, Planner ID, and more.
- Write custom queries. API can utilize a custom created tSQL script to generate the MO Export. Use a custom query to build an export that includes custom tables, or Extender information.
- Export Bill of Material information for each MO

API is available to current users of Preactor and Dynamics GP through Dynamics GP resellers. The API will be included with Preactor software for all new sales.

## About Quinn & Associates Inc.

Quinn & Associates Inc. is the North American Network Partner for Preactor planning and scheduling software. The principals of Quinn & Associates have sold and deployed Preactor software since 1998, and bring decades of experience with the aerospace and defense industry. Quinn & Associates manages a network of resellers in the United States, Canada and Mexico, and offers direct sales, implementation services and training.

## About Willoware Inc

WilloWare Inc. is a Microsoft Partner specialized in offering manufacturing and distribution enhancements for Dynamics GP. Their development team has hands on work experience in heavy equipment manufacturing, pharmaceuticals, retail, and healthcare. WilloWare Inc. also provides development services to a large number of Dynamics GP Resellers around the United States and worldwide.

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